Financial Highlights
(For the fiscal years as of / ended March 31)

|  |  |  |  |  |  | (Millions of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consolidated | 2009/3 | 2010/3 | 2011/3 | 2012/3 | 2013/3 | 2014/3 |
| Business Results |  |  |  |  |  |  |
| Net sales | 980,803 | 883,086 | 847,105 | 848,548 | 743,851 | 713,286 |
| Operating income | 42,722 | 61,160 | 38,379 | 35,518 | 35,077 | 73,445 |
| Percentage of net sales (\%) | 4.4\% | 6.9\% | 4.5\% | 4.2\% | 4.7\% | 10.3\% |
| Net income (loss) | $(50,561)$ | 52,527 | 3,866 | $(48,985)$ | 8,020 | 13,627 |
| R\&D expenditures | 70,010 | 61,850 | 67,286 | 61,356 | 63,379 | 66,796 |
| Capital expenditures | 55,632 | 34,323 | 32,699 | 37,961 | 28,109 | 37,810 |
| Depreciation and amortization | 44,594 | 43,099 | 34,188 | 33,787 | 33,899 | 36,850 |
| EBITDA**) | 104,679 | 116,113 | 84,186 | 80,408 | 78,659 | 119,752 |
| Financial Position |  |  |  |  |  |  |
| Total assets ${ }^{(* 2)}$ | 1,038,253 | 1,104,528 | 1,019,160 | 966,526 | 960,239 | 1,027,475 |
| Total net assets ${ }^{(* 2)}$ | 110,907 | 163,131 | 115,579 | 48,028 | 151,907 | 331,284 |
| Interest-bearing debt | 642,839 | 661,481 | 648,787 | 642,426 | 560,390 | 415,831 |
| Cash Flows |  |  |  |  |  |  |
| Cash flow from operating activities | 36,864 | 76,245 | 30,469 | 30,889 | 25,233 | 72,388 |
| Cash flow from investing activities | $(15,964)$ | $(20,967)$ | 19,003 | $(35,735)$ | 33,455 | $(20,273)$ |
| Free cash flow | 20,900 | 55,278 | 49,472 | $(4,846)$ | 58,688 | 52,115 |
| Cash flow from financing activities | $(3,751)$ | 17,355 | $(37,359)$ | $(5,761)$ | $(42,436)$ | $(39,693)$ |
| Per Share Data |  |  |  |  |  |  |
| Net income (loss) per share (yen) | (188.85) | 194.90 | 14.39 | (183.54) | 28.96 | 41.05 |
| Total equity per share ${ }^{(* 2)}$ (yen) | 387.31 | 576.63 | 421.37 | 167.76 | 493.30 | 962.83 |
| Cash dividends per share (yen) | 20 | 30 | 30 | - | - | - |
| Financial Indicators |  |  |  |  |  |  |
| EBITDA margin ${ }^{(*) 1}$ (\%) | 10.7\% | 13.1\% | 9.9\% | 9.5\% | 10.6\% | 16.8\% |
| Return on equity (ROE) (\%) | (30.2\%) | 40.6\% | 2.9\% | (62.3\%) | 8.3\% | 5.7\% |
| Return on assets (ROA) (\%) | 4.1\% | 4.9\% | 0.4\% | (4.9\%) | 0.8\% | 1.4\% |
| Equity ratio (\%) | 10.0\% | 14.1\% | 11.0\% | 4.6\% | 15.5\% | 32.1\% |
| Price earnings ratio (PER) ${ }^{(* 3)}$ (times) | - | 15.4 | 160.8 | - | 76.4 | 80.2 |
| Price book-value ratio (PBR) (times) | 4.1 | 5.2 | 5.5 | 8.1 | 4.5 | 3.4 |

[^0]

Net sales were down due to the September 2012 transference of the Information \& Communication Business, but sales were up $13 \%$ if this factor is excluded.


Net income exceeded $¥ 10.0$ billion for the first time in four years because of significantly higher operating income as well as lower financing costs accompanying reduced interest-bearing debt.
R\&D Expenditures 5\% UP (YoY) 回
( B Billion)


While R\&D expenditures are decreasing in the Imaging Business, overall expenditures are increasing due to the larger percentage of R\&D expenditures accounted for by the Medical Business.

Cash Flow (CF)
Improved (YoY)


Net cash provided by operating activities was $¥ 72.4$ billion, three times the level of the previous year. Net cash used in investing activities was $¥ 20.3$ billion. The result was positive free cash flow of $¥ 52.1$ billion.


Operating income doubled year on year due to substantially higher operating income in the Medical Business and lower operating loss in the Imaging Business. The percentage of net sales improved 5.6 percentage points.

| Total Assets |  |  | 7\% UP (YoY) |  |
| :---: | :---: | :---: | :---: | :---: |
| Total Net Assets |  |  | 118\% UP (YoY) |  |
| (¥ Billion) Total assets $\quad$ Total net assets |  |  |  |  |
| $1,200-1,104.5$$1,000-$ | 1,019.2 |  |  | 1,027.5 |
|  |  | 966.5 | 960.2 |  |
| $800-$ |  |  |  |  |
| $600-$ |  |  |  |  |
| 400 - |  |  |  | 331.3 |
| $200-$ | 115.6 | 48.0 | 151.9 |  |
| 2010/3 | 2011/3 | 2012/3 | 2013/3 | 2014/3 |

Net assets doubled year on year following the July 2013 capital increase and substantially more beneficial foreign exchange adjustments because of yen depreciation.

| Capital Expenditures | $35 \%$ UP (YoY) $\downarrow$ |
| :--- | ---: |
| Depreciation and Amortization | $9 \%$ UP (YoY) |

(¥Billion) ■ Capital expenditures ■ Depreciation and amortization
$60-$


Capital expenditures increased as a result of significantly higher expenditures in the Medical Business. Consequently, depreciation and amortization rose, centered on the Medical Business.

Equity Ratio
16.6 points UP (YoY)
(\%)


The equity ratio improved approximately 17 percentage points year on year, reaching the target level of more than 30\%, due to the July 2013 capital increase and an approximate $¥ 145.0$ billion decrease in interest-bearing debt.


[^0]:    *1. EBITDA = Operating income + Depreciation and amortization that is included in cost of sales or SG\&A expenses + Amortization of goodwill that is included in SG\&A expenses. EBITDA margin = EBITDA / Net sales
    *2. In line with the issuance of IAS No. 19, "Employee Benefits" (revised on June 16, 2011) to be applied for fiscal years beginning on or after January 1 , 2013, certain overseas subsidiaries adopted IAS No. 19 effective this fiscal year and changed their method of recognizing actuarial gain or loss. This change has been applied retrospectively to the figures for the fiscal year ended March 31, 2013.
    *3. Price earnings ratio (PER) for the fiscal years ended March 31, 2009 and 2012 are omitted as Olympus recorded net loss for these fiscal years.

